



SCHOOL OF EXECUTIVE EDUCATION
AND LIFELONG LEARNING

Emotional Intelligence for Development Managers Online Program

Positively Influence, Lead, and Motivate through the Power
of Emotional Intelligence

Program runs for five half-days



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OVERVIEW

The emotional intelligence of a leader is anchored on the person's ability to recognize, understand, manage, and respond to challenging situations with a positive attitude and growth mindset. An emotionally intelligent leader is one who positively influences and motivates others to get things done. The emotionally intelligent leader's self and social awareness can serve as powerful tools in increasing his/her sphere of influence in the organization and externally with stakeholders.

Emotional Intelligence is a critical element for a Development Manager to be an effective leader and to exude personal excellence. Building prosperous, inclusive, and sustainable societies requires capable and adaptive Development Managers who can lead diverse teams in complex and challenging situations to address development's most pressing issues in a collaborative manner.

This program is an experiential and reflective learning program for development managers who would like to develop themselves as emotionally intelligent leaders – confident, authentic, engaging, and demonstrate self-leadership.

PROGRAM OBJECTIVES

This course will allow participants to discover their current level of emotional intelligence and understand how to develop themselves as better development leaders, managers, and individuals. The course will equip participants to learn skills, knowledge, tools, and techniques that will help them become emotionally intelligent development managers.

WHAT YOU WILL LEARN

The course is composed of 5 highly interactive sessions:

- Self-Mastery and Developing the Emotionally Intelligent Leader within you
- EQ Self-assessment, Profiling and Processing
- Self-awareness and Self-management
- Social-awareness, Empathy, and social relationships
- Personal effectiveness development planning

KEY BENEFITS

Through the various interactive sessions in the program, participants will have their individual EQ level, personality type, and personal strengths assessments that will help them prepare a development plan to be better versions of themselves as development managers.

WHO SHOULD ATTEND

This program is perfect for development managers who would like to increase their personal excellence and leadership effectiveness in managing their work and team, and is suitable for executives, leaders, managers, department heads, officers, professionals, and practitioners from Public and Private Sectors.

PROGRAM SCHEDULE

TBA

1:30 PM to 5:00 PM (GMT+08) on all dates

PROGRAM FORMAT

Delivered online via live virtual interactive sessions in Zoom

PROGRAM FEE

PHP 25,000.00 or USD 500.00

*USD 1 = PHP 50.00

YOUR PROGRAM FACULTY



Albert G. Mateo, Jr.

Clinical Professor, Finance and Leadership
Head, School of Executive Education
and Lifelong Learning
Asian Institute of Management

To find out how you can participate,
contact us at SEELL@aim.edu or
visit <https://go.aim.edu/seellinquiries>

Download our latest program calendar at
<https://go.aim.edu/seellprogramcalendar>



FOR INQUIRIES:

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Your Program Faculty



Alberto G. Mateo, Jr.
Clinical Professor, Finance and Leadership
Head, School of Executive Education and Lifelong Learning
Asian Institute of Management

Professor Alberto G. Mateo, Jr. is a seasoned business leader, educator, and certified coach. He earned his coaching certification from the NeuroLeadership Institute and is currently a practicing executive coach. Professor Mateo brings with him thirty-four years of progressive experience in the fields of general management, finance, human resources, and management education with multinational sales organizations and academic institutions. He is currently the Head of the School of Executive Education and Lifelong Learning at the Asian Institute of Management. Before joining AIM, he was the President and Managing Director of HP Inc. and Pfizer, Inc. in the Philippines.



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