

PROGRAM CALENDAR

PROGRAM NAME	PROGRAM DATE	PROGRAM FEES		Mode of Class	POSTGRADUATE STACKABLE CERTIFICATE
		PHP	USD*		
FEBRUARY					
Online Review for Certificate in Management Accounting (CMA®)	Start anytime (Valid for 2 years access)	25,990	473	Online	Management Accounting = 1 Unit
Fundamentals of People Management	February 2 – 15, 2024	30,990	563	Live Online	Human Resources Management = 1 Unit
Channel Management and Retailing Alumni Status Upon Completion	February 2 – April 16, 2024	80,990	1,473	Hybrid	Marketing Management = 4 Units
Marketing Analytics	February 5 – 16, 2024	30,990	563	Live Online	Marketing Management = 1 Unit
Design Thinking and Business Model Innovation	February 6 -20, 2024	25,990	927	Live Online	Entrepreneurship, Innovation and Management, Leadership and Management = 1 Unit
Agile HR	February 7 – 21, 2024	25,990	473	Live Online	Human Resource Management = 1 Unit
Strategy Management for Business Leaders Alumni Status Upon Completion	February 12 – March 6, 2024	75,990	1,382	Hybrid	Strategy Management, Management Development = 2 Units
Foundations of Management for First-Line Leaders	February 12 – 21, 2024	25,990	473	Live Online	Leadership and Management, Basic Management = 1 Unit
Mastering Derivatives -Strategies and Applications	February 12 – 21, 2024	25,990	473	Live Online	Financial Management = 1 Unit

Calendar updated as January 29, 2024

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FOR INQUIRIES:

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Postgraduate Certificate in Business and Management Consulting Alumni Status Upon Completion	February 13 – May 9, 2024	95,990	1,745	Hybrid	Business and Management Consulting = 5 Units
IT Manager Development Alumni Status Upon Completion	February 19 – March 15, 2024	75,990	1,382	Hybrid	Information Technology Management = 2 Units
Chief Human Resources Officer Leadership Development Alumni Status Upon Completion	February 19 -March 13, 2024	75,990	1,382	Hybrid	Leadership and Management, Human Resources Management = 2 Units
Finance Manager Development Alumni Status Upon Completion	February 20 -March 21, 2024	75,990	1,382	Hybrid	Financial Management = 2 Units
The Eloquent Leader	February 20 – March 7, 2024	25,990	473	Hybrid	Business Communication = 1 Unit
Finance for Non-Finance Managers Alumni Status Upon Completion	February 26 – March 15, 2024	50,990	927	Hybrid	Financial Management = 2 Units
Data Protection Officer	February 26 – March 1, 2024	25,990	473	Live Online	Data Privacy, Protection, and Operational Excellence, Information Technology Management, Operations Management = 1 Unit
Sales Manager Leadership Development Alumni Status Upon Completion	February 27 – April 4, 2024	75,990	1,382	Hybrid	Sales Management = 2 Units
Operations Manager Development Alumni Status Upon Completion	February 27 – April 11, 2024	75,990	1,382	Live Online	Operations Management = 2 Units

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MARCH					
Online Review for Certificate in Management Accounting (CMA®)	Start anytime (Valid for 2 years access)	25,990	473	Online	Management Accounting = 1 Unit
Results-Based Monitoring and Evaluation Alumni Status Upon Completion	March 4 – 22, 2024	45,990	836	Hybrid	Development Management, Social Innovation = 2 Units
Basic Management Program (Batch 172) Alumni Status Upon Completion	March 4 – April 5, 2024	139,990	2,545	Hybrid	Basic Management = 6 Units
Personal Information Processor Management	March 4 – 8, 2024	25,990	473	Live Online	Data Privacy, Protection, and Operational Excellence, Information Technology Management, Operations Management = 1 Unit
Customer Relationship Management	March 8 -18, 2024	25,990	473	Live Online	Sales Management = 1 Unit
Career Accelerator Program	March 8- April 3, 2024	39,990	563	Hybrid	Leadership and Management = 1 Unit
Corporate Branding	March 8 -23, 2024	25,990	473	Live Online	Marketing Management = 1 Unit
Information Security and Privacy	March 9 -16, 2024	25,990	473	Live Online	Data Privacy, Protection, and Operational Excellence, Information Technology Management, Operations Management = 1 Unit

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Chief Sales Officer Leadership Development Alumni Status Upon Completion	March 11 – April 10, 2024	75,990	1,382	Hybrid	Sales Management, Leadership and Management = 2 Units
Marketing Manager Development Alumni Status Upon Completion	March 11 – April 8, 2024	75,990	1,382	Hybrid	Marketing Management = 2 Units
Management Development Program (Batch 114) Alumni Status Upon Completion	March 11 – April 15, 2024	199,990	3,636	Hybrid	Management Development = 8 Units
Future-proofing the Legal Profession through Technology Innovation	March 12 – 26, 2024	25,990	473	Live Online	Legal Innovation and Management = 1 Unit
Public Governance and Policy-Making in Networks	March 14 – April 2, 2024	25,990	473	Live Online	Public Administration and Governance = 1 Unit
Corporate Investment and Treasury Management Alumni Status Upon Completion	March 15 – April 5, 2024	50,990	927	Hybrid	Banking and Finance = 2 Units
Data Breach Response Management	March 18 – 22, 2024	25,990	473	Live Online	Data Privacy, Protection and Operational Excellence, Information Technology Management, Operations Management = 1 Unit
Business Leadership Alumni Status Upon Completion	March 19 – April 25, 2024	50,990	927	Hybrid	Management Development, Leadership and Management = 2 Units

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Distributor Management Alumni Status Upon Completion	March 19 – April 23, 2024	50,990	927	Hybrid	Sales Management = 2 Units
Critical Thinking and Decision-Making	March 21 – April 18, 2023	25,990	473	Live Online	Basic Management, Leadership and Management = 1 Unit
Enterprise Risk Management	March 25 – April 8, 2023	30,990	564	Live Online	Financial Management, Strategy Management = 1 Unit
Strategic Project Design and Management	March 25 – April 3, 2024	25,990	473	Live Online	Project Management, Strategy Management = 1 Unit

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APRIL					
Online Review for Certificate in Management Accounting (CMA®)	Start anytime (Valid for 2 years access)	25,990	473	Online	Management Accounting =1 Unit
Executive Assistant Development Alumni Status Upon Completion	April 1 – 26, 2024	45,990	836	Hybrid	Leadership and Management = 2 Units
Futures Thinking Fundamentals	April 3 – 15, 2024	25,990	473	Live Online	Strategic Foresight, Innovation and Management, Entrepreneurship, Leadership and Management, Strategy Management = 1 Unit
Human Resources Manager Development Alumni Status Upon Completion	April 3 – 26, 2024	75,990	1,382	Hybrid	Human Resource Management = 2 Units
Mental Wellness Coaching Skills for Managers and HR Practitioners	April 5 -May 3, 2024	25,990	473	Live Online	Human Resource Management, Leadership and Management = 1 Unit
Driving Sales Performance	April 8 – 17, 2024	25,990	473	Live Online	Sales Management= 1 Unit
Lean Six Sigma for Business Leaders	April 9 – 23, 2024	25,990	473	Live Online	Operations Management, Leadership and Management = 1 Unit
Business Model Innovation for Entrepreneurs Alumni Status Upon Completion	April 9 – May 14, 2024	60,990	1,109	Hybrid	Innovation and Management, Entrepreneurship = 2 Units

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The Emotionally Intelligent Leader	April 10 – 24, 2024	25,990	473	Live Online	Leadership and Management = 1 Unit
Integrated Digital Marketing	April 11-30, 2024	30,990	563	Live Online	Information Technology Management, Marketing Management = 1 Unit
Strategic Disaster Risk Management and Leadership Alumni Status Upon Completion	April 12 – May 6, 2024	60,990	1,109	Hybrid	Development Management, Leadership and Management, Strategy Management= 2 Units
Strategic Finance Leadership Development Program Alumni Status Upon Completion	April 15- May 10, 2024	75,990	1,382	Hybrid	Financial Management, Leadership and Management = 2 Units
Chief Marketing Officer Leadership Development Alumni Status Upon Completion	April 15 – May 10, 2024	75,990	1,382	Hybrid	Marketing Management, Leadership and Management= 2 Units
Coaching Skills for Leaders and Managers	April 16 – 30, 2024	25,990	473	Live Online	Organizational Performance = 1 Unit
Behavioral Interviewing for HR Professionals and Hiring Managers	April 16 – 30, 2024	25,990	473	Live Online	Human Resource Management= 1 Unit
Leadership in Project Management for Development Managers Alumni Status Upon Completion	April 16 – May 14, 2024	40,990	745	Hybrid	Development Management, n Leadership and Management = 2 Units
Lean Six Sigma Green Belt Alumni Status Upon Completion	April 17 – May 24, 2024	75,990	1,382	Hybrid	Operations Management = 3 Units
Brand Manager Development Alumni Status Upon Completion	To be announced	50,990	927	Hybrid	Marketing Management = 2 Units

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MAY					
Online Review for Certificate in Management Accounting (CMA®)	Start anytime (Valid for 2 years access)	25,990	473	Online	Management Accounting = 1 Unit
Postgraduate Certificate in Management Accounting with Online CMA® Review Alumni Status Upon Completion	May 4- 20, 2024	79,990	1,454	Live Online	Management Accounting = 5 Units
Data Protection Officer	May 6-10, 2024	25,990	473	Online	Data Privacy, Protection and Operational Excellence, Information Technology Management, Operations Management = 1 Unit
Finance for Non-Finance Managers Alumni Status Upon Completion	May 7 – June 4, 2024	50,990	927	Hybrid	Financial Management = 2 Units
Key Account Management Alumni Status Upon Completion	To be announced	50,990	927	Hybrid	Sales Management = 2 Units
Chief of Staff Leadership Development Alumni Status Upon Completion	May 7 – June 11, 2024	75,990	1,382	Hybrid	Development Management, Leadership and Management = 2 Units
Fundamentals of Sales	May 7-21, 2024	30,990	563	Live Online	Sales Management = 1 Unit
Business Analytics Alumni Status Upon Completion Calendar updated as January 29, 2024	May 13-31, 2024	50,990	927	Hybrid	Operations Management, Strategy Management, Basic Management = 2 Units

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Cross-Functional Training for Managers and Supervisors Alumni Status Upon Completion	May 14-June 20, 2024	65,990	1,200	Hybrid	Marketing Management, Sales Management, Operations Management, Human Resource Management, Financial Management, Basic Management, Management Development = 2 Units
Lean Six Sigma Yellow Belt	May 14-23, 2024	23,990	436	Live Online	Operations Management = 1 Unit

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SEELL POSTGRADUATE STACKABLE CERTIFICATE

The AIM School of Executive Education and Lifelong Learning (SEELL) exists as the executive development arm of AIM. It links the Institute to the working professionals by providing programs that respond to the needs of both the private and public sectors. SEELL strives to offer leading-edge, differentiated and results-oriented Executive Programs.

SEELL Open Enrollment Executive Programs are designed for individuals or small groups who need leadership or managerial skills development. These public courses are offered on a regular basis throughout the year. Professional networking, peer learning, and cultural exchange form part of the learning experience in these programs.

Open Enrollment Programs are available as Stackable Certificate Courses. Participants have the freedom to choose their own learning paths by selecting any programs they wish to have. These stackable courses give participants the freedom and flexibility to take charge of their learning path, at their own pace, and time.

Each program or course that is completed enables the learner to earn credential that can be stacked in a process toward earning a Postgraduate Certificate, or a Postgraduate Diploma. Participants who accumulate a total of 5 units can earn a Postgraduate Certificate in any area of concentration, or 20 units can earn a Postgraduate Diploma in Management.

For more information about SEELL's Postgraduate Stackable Certificate Courses, email us at SEELL@aim.edu or view via this link <https://go.aim.edu/seelliplomacourses> and our team will be in touch with you as soon as possible.

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Credit units earned in two (2) years	Required Credit Units
Postgraduate Certificate in Management Development	8
Postgraduate Certificate in Basic Management	6
Postgraduate Certificate in Business Management for Dental Professionals	5
Postgraduate Certificate in Development Management	5
Postgraduate Certificate in Entrepreneurship	5
Postgraduate Certificate in Financial Management	5
Postgraduate Certificate in Human Resource Management	5
Postgraduate Certificate in Information Technology Management	5
Postgraduate Certificate in in Digital Transformation	5
Postgraduate Certificate in Innovation and Management	5
Postgraduate Certificate in Leadership and Management	5
Postgraduate Certificate in Operations Management	5
Postgraduate Certificate in Marketing Management	5
Postgraduate Certificate in Sales Management	5
Postgraduate Certificate in Strategy Management	5
Postgraduate Certificate in Social Innovation	5
Postgraduate Certificate in Data Privacy, Protection and Operational Excellence	5
Postgraduate Certificate in Women Executive Leadership	5
Postgraduate Certificate in Project Management	5
Postgraduate Certificate in Cooperative Management	5
Postgraduate Certificate in n Legal Innovation and Management	5
Postgraduate Certificate in Business and Management Consulting	5
Postgraduate Certificate in Business Communication	5
Credit units earned in three (3) years	
Postgraduate Diploma in Management	20



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